

For Six Month Period Ending January 29, 1987

(Insert date)

Name of Registrant Donald N. Martin & Co., Inc.

Registration No. 1381

Business Address of Registrant 630 Fifth Avenue, Suite 565  
New York, NY 10111

**I-REGISTRANT**

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

|                       |                              |                             |
|-----------------------|------------------------------|-----------------------------|
| (1) Residence address | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (2) Citizenship       | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| (3) Occupation        | Yes <input type="checkbox"/> | No <input type="checkbox"/> |

(b) If an organization:

|                          |                              |  |
|--------------------------|------------------------------|--|
| (1) Name                 | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |
| (2) Ownership or control | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |
| (3) Branch offices       | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |

2. Explain fully all changes, if any, indicated in item 1.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name

Position

INTERNAL SECURITY  
SECTION  
REGISTRATION UNIT  
Date Connection  
Ended  
APR 24 4 40 PM '87  
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U.S. DEPARTMENT  
OF JUSTICE  
CRIMINAL DIVISION

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?  
 Yes ☐ No ☒

If yes, furnish the following information:

| <i>Name</i> | <i>Residence<br/>Address</i> | <i>Citizenship</i> | <i>Position</i> | <i>Date<br/>Assumed</i> |
|-------------|------------------------------|--------------------|-----------------|-------------------------|
|-------------|------------------------------|--------------------|-----------------|-------------------------|

5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?  
 Yes ☐ No ☐

If yes, identify each such person and describe his services.

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

| <i>Name</i> | <i>Position or connection</i> | <i>Date terminated</i> |
|-------------|-------------------------------|------------------------|
|-------------|-------------------------------|------------------------|

7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes ☐ No ☒

If yes, furnish the following information:

| <i>Name</i> | <i>Residence<br/>Address</i> | <i>Position or<br/>connection</i> | <i>Date connection<br/>began</i> |
|-------------|------------------------------|-----------------------------------|----------------------------------|
|-------------|------------------------------|-----------------------------------|----------------------------------|

## II—FOREIGN PRINCIPAL

(PAGE 3)

8. Has your connection with any foreign principal ended during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

*Name of foreign principal*

*Date of Termination*

9. Have you acquired any new foreign principal<sup>1</sup> during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish following information:

*Name and address of foreign principal*

*Date acquired*

10. In addition to those named in Items 8 and 9, if any, list the foreign principals<sup>1</sup> whom you continued to represent during the 6 month reporting period.

European Travel Commission  
British Tourist Authority  
East Asia Travel Association

## III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

See Attached Item III. Activities

<sup>1</sup>The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity<sup>2</sup> as defined below?  
 Yes ☐ No ☒

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes ☐ No ☒

If yes, describe fully.

<sup>2</sup>The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

## IV—FINANCIAL INFORMATION

## 14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes ☒ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.<sup>3</sup>

| <i>Date</i> | <i>From Whom</i> | <i>Purpose</i> | <i>Amount</i> |
|-------------|------------------|----------------|---------------|
|-------------|------------------|----------------|---------------|

See Attached Item 14. (a)

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Total

## (b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value<sup>4</sup> other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes ☐ No ☒

If yes, furnish the following information:

| <i>Name of<br/>foreign principal</i> | <i>Date<br/>received</i> | <i>Description of<br/>thing of value</i> | <i>Purpose</i> |
|--------------------------------------|--------------------------|--|----------------|
|--------------------------------------|--------------------------|--|----------------|

<sup>3</sup>A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

<sup>4</sup>Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS—MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement?      Yes ☒      No ☐

(2) transmitted monies to any such foreign principal?      Yes ☐      No ☒

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

| <i>Date</i> | <i>To Whom</i> | <i>Purpose</i> | <i>Amount</i> |
|-------------|----------------|----------------|---------------|
|-------------|----------------|----------------|---------------|

See Attached Item 15. (a)

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**Total**

## 15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value<sup>5</sup> other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes ☐ No ☒

If yes, furnish the following information:

| <i>Date<br/>disposed</i> | <i>Name of person<br/>to whom given</i> | <i>On behalf of<br/>what foreign<br/>principal</i> | <i>Description<br/>of thing of<br/>value</i> | <i>Purpose</i> |
|--------------------------|---|--|--|----------------|
|--------------------------|---|--|--|----------------|

## (c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value<sup>5</sup> in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes ☐ No ☒

If yes, furnish the following information:

| <i>Date</i> | <i>Amount or thing<br/>of value</i> | <i>Name of<br/>political<br/>organization</i> | <i>Name of<br/>candidate</i> |
|-------------|-------------------------------------|---|------------------------------|
|-------------|-------------------------------------|---|------------------------------|

## V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes ☐ No ☒

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

<sup>5</sup>Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes ☐ No ☐

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

- ☐ Radio or TV broadcasts    ☐ Magazine or newspaper articles    ☐ Motion picture films    ☐ Letters or telegrams  
☐ Advertising campaigns    ☐ Press releases    ☐ Pamphlets or other publications    ☐ Lectures or speeches  
☐ Other (specify) \_\_\_\_\_

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

- ☐ Public Officials    ☐ Newspapers    ☐ Libraries  
☐ Legislators    ☐ Editors    ☐ Educational institutions  
☐ Government agencies    ☐ Civic groups or associations    ☐ Nationality groups  
☐ Other (specify) \_\_\_\_\_

21. What language was used in this political propaganda:

- ☐ English    ☐ Other (specify) \_\_\_\_\_

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes ☐ No ☐

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes ☐ No ☐

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes ☐ No ☐

## VI—EXHIBITS AND ATTACHMENTS

### 25. EXHIBITS A AND B

- (a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

Exhibit A<sup>6</sup>    Yes ☐    No ☐  
 Exhibit B<sup>7</sup>    Yes ☐    No ☐

If no, please attach the required exhibit.

- (b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes ☐ No ☒

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☐

If no, please attach the required amendment.

<sup>6</sup>The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

<sup>7</sup>The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

(PAGE 9)

If you have previously filed an Exhibit C<sup>2</sup>, state whether any changes therein have occurred during this 6 month reporting period. Yes ☐ No ☐

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes ☐ No ☐

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

Donald N. Martin

Donald N. Martin, President

Subscribed and sworn to before me at 630 Fifth Avenue New York, N.Y. 10111

this 26th day of April, 1987

DORA O. DROZ  
Notary Public, State of New York  
No. 03-4672362  
Qualified in Bronx County  
Commission Expires February 28, 1989

Dora O. Droz  
(Signature of notary or other officer)

<sup>2</sup>The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

### III. Activities

#### For the European Travel Commission

Produced in cooperation with the Commission "Your Invitation to Europe" Fall/Winter/Spring magazine supplement which ran in the New York Times.

Produced consumer newspaper advertising.

Organized the annual ETC Press/VIP Luncheon at the Tanglin Club in Singapore for members of the press and travel industry attending the 1986 ASTA Congress.

Organized a Trans-Atlantic Travel Marketing Conference at the Grand Hyatt Hotel in New York City on October 30, attended by industry executives.

Organized a series of travel agent educational seminars in five locations: Los Angeles, CA, Anaheim, CA, Edison, NJ, Stamford, CT and Chicago, IL.

INTERNAL SECURITY  
SECTION  
REGISTRATION UNIT  
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14.(a) Receipts - Monies

| Date                                      | From Whom                  | Purpose   | Amount       |
|---|----------------------------|---|--------------|
| <u>For the European Travel Commission</u> |                            |   |              |
| various                                   | European Travel Commission | Public Relations  | \$52,902.45  |
| various                                   | " " "                      | Industry Relations  | \$7,021.78   |
| 8/27                                      | " " "                      | Advertising Magazine - Fall<br>Your Invitation to Europe  | \$55,000.00  |
| various                                   | " " "                      | Consumer Newspaper Advertising<br>- Space   | \$173,954.84 |
| various                                   | " " "                      | Consumer Newspaper Advertising<br>- Production  | \$3,711.78   |
| various                                   | " " "                      | Trade Advertising-Space   | \$5,672.80   |
| 10/17                                     | " " "                      | Trade Advertising-Fulfillment   | \$1,389.52   |
| various                                   | " " "                      | Travel Agent Seminars   | \$19,521.86  |
| various                                   | " " "                      | Trans-Atlantic Travel<br>Marketing Conference   | \$36,551.66  |
| various                                   | " " "                      | Research Study -<br>Promoting Off-Peak Travel to<br>Europe by Americans in a<br>"Crisis Period" | \$6,861.31   |
| various                                   | " " "                      | Office space, secretarial<br>servicing, etc.  | \$12,500.00  |
| TOTAL -----                               |                            |   | \$375,088.00 |

15.(a) Disbursements - Monies

| Date                                      | To Whom                                     | Purpose            | Amount    |
|---|---|--------------------|-----------|
| <u>For the European Travel Commission</u> |   |                    |           |
| various                                   | Burrelles Press Clippings                   | Public Relations   | 1,096.48  |
| various                                   | Charles Mark Reproductions                  | " "                | 1,782.25  |
| various                                   | Federal Express Corp.                       | " "                | 469.50    |
| 8/7                                       | Department of Transportation                | " "                | 400.00    |
| 8/7                                       | Wagner Photoprint                           | " "                | 43.29     |
| 8/27                                      | Radio TV Reports Inc.                       | " "                | 109.43    |
| 8/27                                      | Hotline Messenger Service                   | " "                | 313.00    |
| 10/1                                      | Century Letter Company                      | " "                | 124.97    |
| 10/1                                      | National Radio Publicity<br>Outlets         | " "                | 159.50    |
| 10/1                                      | Travel Management Daily                     | " "                | 445.00    |
|   |   |                    |           |
| various                                   | ITT World Communications                    | Industry Relations | 533.88    |
| various                                   | Integrity Credit Corp.<br>(Telex equipment) | " "                | 444.96    |
| 8/29                                      | The Plaza Hotel                             | " "                | 375.25    |
| 8/7                                       | Federal Express Corp.                       | " "                | 124.00    |
| 10/1                                      | Wagner Photoprint                           | " "                | 152.63    |
| 10/16                                     | Century Letter Company                      | " "                | 674.00    |
| 10/16                                     | Charles Mark Reproductions                  | " "                | 1,293.59  |
| 11/10                                     | Best Audio-Visual                           | " "                | 770.00    |
| 12/3                                      | Curtis 1000 (Envelopes)                     | " "                | 215.80    |
| 12/3                                      | Focal Point Productions                     | " "                | 11,946.75 |
| 12/10                                     | Morris Baskin & Company                     | " "                | 75.00     |
| 1/9                                       | DHL Airways                                 | " "                | 80.00     |

|       |  |                                  |           |
|-------|--|----------------------------------|-----------|
| 8/13  | American Society of Travel Agents (Registration fees)  | ASTA Congress Press/VIP Luncheon | 1,040.00  |
| 9/15  | Joseph Chew (Bank Transfer for rental of Tanglin Club) | " "                              | 2,668.25  |
| 9/24  | Joseph Chew (Balance of rental for Tanglin Club)       | " "                              | 1,863.04  |
| 12/15 | Washington Post  | Advertising Space                | 10,758.19 |
| 12/15 | Atlantal Journal                                       | " "                              | 6,471.90  |
| 12/19 | Boston Globe   | " "                              | 9,052.64  |
| 12/22 | Philadelphia Newspapers                                | " "                              | 11,583.54 |
| 12/22 | San Francisco Newspaper Agency                         | " "                              | 13,099.00 |
| 12/22 | Union Tribune Publishing Co.                           | " "                              | 5,022.24  |
| 12/22 | The Seattle Times                                      | " "                              | 8,608.16  |
| 12/22 | The Star Ledger  | " "                              | 5,894.52  |
| 12/22 | The Miami Herald                                       | " "                              | 12,716.79 |
| 12/22 | Houston Chronicle                                      | " "                              | 7,285.48  |
| 12/22 | The Dallas Morning News                                | " "                              | 7,073.96  |
| 12/22 | San Jose Mercury News                                  | " "                              | 4,944.67  |
| 12/22 | The Los Angeles Times                                  | " "                              | 18,593.15 |
| 12/22 | The Bergen Record                                      | " "                              | 3,501.23  |
| 12/22 | The Chicago Tribune                                    | " "                              | 12,811.84 |
| 1/9   | The Washington Post                                    | " "                              | 9,562.84  |
| 1/9   | The Boston Globe                                       | " "                              | 8,046.78  |
| 8/7   | Alltour Marketing Support Services                     | Advertising Fulfillment          | 152.04    |
| 8/27  | Advertising Direct Mail Associates                     | " "                              | 1,062.02  |
| 11/10 | Todd Travel Promotions                                 | " "                              | 130.00    |

|         |   |  |              |
|---------|---|--|--------------|
| various | Craftsman Color Lithographers           | Advertising Production   | 2,618.05     |
| 10/1    | Pilot Air Freight Intl.                 | Trade Promotion -<br>Distribution of Advtg.<br>Supplement at ASTA Congress                         | 2,475.80     |
| 11/10   | ASTA Travel News                        | " "  | 2,875.25     |
| various | Charles Mark Reproductions              | Trans-Atlantic Travel<br>Marketing Conference  | 2,830.87     |
| 11/10   | KBM Typewriter Rental                   | " "  | 197.20       |
| 12/3    | Ken McMullen/Visions                    | " "  | 463.85       |
| 12/3    | Ray Johnson (Temporary Help)            | " "  | 700.00       |
| 12/3    | AAA American Flag Decorating<br>Company | " "  | 434.70       |
| 12/3    | McRoberts Protective Agency             | " "  | 83.20        |
| 12/3    | Al Millar Studios                       | " "  | 297.69       |
| 12/3    | Tom Matthews (Photos)                   | " "  | 1,090.07     |
| 12/3    | Manpower Inc. (Temporary Help)          | " "  | 261.90       |
| 12/23   | KVL Audio-Visual Inc.                   | " "  | 2,960.09     |
| 12/23   | Charles Mark Reproductions              | Travel Agent Seminars  | 140.73       |
| 12/23   | American Society of Travel<br>Agents    | " "  | 75.00        |
| 1/9     | Focal Point Productions                 | " "  | 98.00        |
| various | Charles Mark Reproductions              | Research Project -<br>"Promoting Off-Peak Travel<br>to Europe by Americans<br>in a "Crisis Period" | 3,634.25     |
| 12/22   | Henry Senft Research                    | Media Survey   | 2,100.00     |
|         |   | TOTAL -----  | \$206,908.21 |

UNITED STATES DEPARTMENT OF JUSTICE  
REGISTRATION UNIT  
CRIMINAL DIVISION  
WASHINGTON, D.C. 20530

NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form OBD-64 - Supplemental Statement):

Yes \_\_\_\_\_ or No ~~XX~~

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes XX or No \_\_\_\_\_

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

Donald N. Martin  
Signature

4-20-67  
Date

Donald N. Martin  
Please type or print name of signatory on the line above

President

Title